

PRESS RELEASE

Manitou Asia Presents Smart Aerial Work Platform Suite

Intelligent connected machines to boost safety, efficiency and sustainability in Asia's construction, industrial and agriculture sectors

SINGAPORE, December 12, 2019 – Manitou Asia, part of the Manitou Group - a [world leader in rough terrain handling](#), held an inaugural showcase for its innovative range of Aerial Work Platforms (AWP) today at the Manitou Center Singapore. This marked a milestone in Manitou's expansion into the AWP market to better serve the construction and industrial sectors in Asia.

Manitou displayed a total of nine AWP's at the event. Each machine is built to realise enhanced safety, ease of use, reduced maintenance, operator comfort, increased productivity and reduced Total Cost of Ownership (TCO) for its users.

In addition, Manitou's fleet of smart AWP's have been developed as Connected Machines to allow users to fully harness the benefits offered by Internet of Things (IoT). They can provide real-time access to machine data, remote monitoring for better service levels and maintenance data on mobile apps. This means that users can track and trace their machines, enjoy anticipative maintenance to reduce downtime and achieve higher return on investment.

At the event, Manitou also announced the introduction of its first electric all-terrain aerial platform to Asia – the "Oxygen 200ATJ E". Designed as a 100% electric mobile all-terrain elevating work platform, "Oxygen" will address the growing demand in Asia for flexible low-carbon solutions and accelerate users towards their goals of sustainability and efficiency.

The Oxygen 200 ATJ E is a highly versatile machine for indoor, outdoor and urban use due to its zero emission and noise cancellation capability. It also offers improved TCO with its zero fuel consumption, improved onboard diagnostic and reduced preventive maintenance.

"Oxygen" a suitable tool for many types of work such as cladding, framework, painting, cleaning, pruning, events, airport maintenance, port maintenance, industrial maintenance and urban worksites.



“Our AWP showcase in Asia symbolises Manitou’s commitment to bringing the most state-of-the-art solutions to users in this region. Tapping upon our well-established strengths in telehandlers, our AWP innovations will offer a competitive advantage to meet evolving needs and enhance working conditions, safety and efficiency for customers in Asia,” said Bernd Freudenmann, Vice President of Manitou APAC.

In September 2019, Manitou Group started the construction of a new factory dedicated to AWP in Candé (Maine-et-Loire), France, as part of its global investment plan. To be completed by the first quarter of 2021, this new industrial facility will enable the Group to respond to AWP market growth in markets including Asia.

Manitou Group, a world leader in rough-terrain handling, invents, produces, distributes and services equipment for construction, agriculture and industry.

The group’s product lines include fixed, rotating and heavy tonnage rough-terrain telescopic forklifts, rough-terrain, semi-industrial and industrial masted forklifts trucks, skid-steer loaders on wheels and tracks, articulated loaders, backhoe loaders, aerial work platforms, truck-mounted forklifts, warehousing equipment and attachments.

Through its iconic brands - Manitou, Gehl and Mustang by Manitou - and its network of 1,500 dealers worldwide, the Group offers the best solutions by creating optimum value for its customers.

Headquartered in France, the Group recorded revenue of 1.9 billion euros across 140 countries in 2018, and it employs 4,400 people, all committed to satisfying customers.